

Phone :

Web :

Job Summary

Vacancy :

Deadline : Oct 24, 2025

Published : Oct 10, 2025

Employment Status : Full Time

Experience : 5 - <10 Years

Salary : GBP 63,100.00 gross salary per annum

Gender : Any

Career Level : Mid Level

Qualification : Bachelor's degree

Contract

Permanent

Salary

GBP 63,100.00 gross salary per annum

Closing date

24 October 2025

Location

ActionAid International Global Secretariat hubs in Johannesburg, Nairobi, or any ActionAid country office within time zones that overlap CET 4+ hour

The Role:

Lead delivery of fundraising projects that advance ActionAid International's unrestricted growth strategy and act as the formal deputy to the Head of Fundraising. You will ensure continuity of leadership, governance and decision making across public fundraising initiatives and investments. When the need arises, you will provide direct line management to startup teams in new markets to launch and scale operations.

Please see further information in the **job description**

Who we're looking for:

Are you passionate about public fundraising and investments within the INGO space? This might just be the role for you!

ActionAid is seeking an **agile and strategic fundraising expert** who can effectively **deputise for the Head of**

Fundraising and drive the next phase of our fundraising transformation journey. This role requires someone who can confidently step in as a delegated decision-maker, maintaining governance, clarity, and momentum in delivery across a complex, high-impact portfolio. You'll represent the fundraising function at senior forums, approve key investments, chair planning and prioritisation meetings, and lead cross-functional responses to emerging issues.

As a co-creator, you will collaborate with others within the Global Secretariat and ActionAid Federation, overseeing the **delivery of our fundraising project portfolio**, retooling storytelling to convert for public fundraising, coordinating dashboards to track regular giving and single gift KPIs, and ensuring that every initiative drives measurable results in conversion, retention, and engagement. With strong governance acumen, you will manage risk, produce quarterly performance packs, and uphold safeguarding, brand integrity, and data protection standards.

As a **people leader**, you will recruit, coach, and develop diverse start-up teams in new markets, establishing best-practice operations while embedding ActionAid's feminist leadership principles and a test and learn culture. This is a pivotal role for someone who thrives on building systems, empowering teams, and turning strategy into tangible fundraising success.

You should also have strong commitment to ActionAid's values and ethos, including ActionAid's [feminist leadership principles](#).

How to apply:

Please click on the "apply" button to start the application process:

Applications close at **17.00 GMT on Friday 24 October 2025**. Please upload an up-to-date curriculum vitae and a covering letter, clearly explaining your suitability against the essential criteria in the job profile.

Please check your application and make sure you meet all the essential criteria listed in the person specification. In addition, your application will be stronger if you meet at least some of the desirable criteria. If you do not meet at least all the essential criteria, please do not apply as we only consider candidates if they meet the essential criteria listed on the job description. We will only consider candidates who have the right to work in the specified locations.

Due to high volumes of applications received, we can only correspond with short listed applicants. Should you not have received feedback on your application within two weeks of the closing date, please consider your application as unsuccessful. ActionAid International will not consider unsolicited candidates from recruitment agencies. We reserve the right to withdraw any of our vacancies at any time.

Download full job description here: <https://tinyurl.com/mpfmju78>

About us:

Click on this link to view. [Who we are | ActionAid International](#)

ActionAid International welcomes applications from all sections of the community and promotes diversity.

Our commitment to Safeguarding

ActionAid is committed to recruiting candidates who promote ActionAid's SHEA and Safeguarding policies and values. ActionAid will only recruit candidates who are committed to SHEA and Safeguarding and ActionAid's values, thereby helping to create safer working cultures. As a deterrence measure ActionAid is also committed to deterring candidates who are intending to cause harm from joining ActionAid.

GDPR Privacy notice

ActionAid International collects and processes personal data relating to job applicants as part of any recruitment process. ActionAid International is committed to being transparent about how we collect and use that data and to meeting our data protection obligations. Please visit our website <https://actionaid.org/privacy-and-cookies> or click the link [Privacy notices](#) to view our GDPR Privacy notice.

Education & Experience

Must Have

Educational Requirements

Bachelor's degree

Compensation & Other Benefits
